

**Arkansas State University**  
**Minor in Sales Leadership**  
**2016-2017**

Student Name: \_\_\_\_\_

ID#: \_\_\_\_\_

<b>Prefix &amp; Number</b>	<b>Course Name</b>	<b>Grade</b>	<b>Alternate Course</b>	<b>Sem. Hours</b>
MKTG 3093	Professional Selling			3
MKTG 3173	Category Management			3
MKTG 3193	Sales Planning and Management			3
MKTG 4123	Organizational Purchasing			3
MKTG 4143	Advanced Category Management			3
MKTG 4323	Advanced Sales			3
<b>Total Hours Required for Minor:</b>				<b>18</b>

**NOTE: Student must maintain a minimum GPA of 2.25 or a grade of at least a "C" for each course in the minor.**